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|--|---|----|--------|-----------|---------|---------|-----|-------------------|-----------|----------|---------|
| | | | | Actual to | 31/3/18 | | | | Full Year | Forecast | |
| Budget Category | Budget Heading | | Actual | Budget | Varia | ance | For | Forecast Budget V | | Varia | ance |
| Income | | | £000 | £000 | £000 | % | | £000 | £000 | £000 | % |
| Fee Income | Annual Retention Fee | 1 | 4,149 | 4,115 | 34 | 0.8% | | 4,149 | 4,115 | 34 | 0.8% |
| | Entry/re-entry to the register | Р | 199 | 88 | 112 | 127.6% | | 350 | 350 | 0 | 0.0% |
| | Prescribed Examination Fees | 4 | 112 | 51 | 61 | 121.6% | | 202 | 202 | 0 | 0.0% |
| Total Fee Income | | | 4,460 | 4,253 | 207 | 4.9% | | 4,701 | 4,667 | 34 | 0.7% |
| Other Income | EU Certificates & Sundry Receipts | 12 | 2 | 1 | 1 | 139.9% | | 4 | 4 | 0 | 0.0% |
| Total Operating Income | | | 4,463 | 4,254 | 209 | 4.9% | | 4,705 | 4,671 | 34 | 1% |
| Expenditure | | | | | | | | 0 | | | |
| | Staff | 12 | 402 | 408 | 6 | 1.4% | | 1,632 | 1,632 | 0 | 0.0% |
| | Premises (rent, rates, utilities, cleaning etc) | 12 | 204 | 132 | (72) | (54.9%) | | 527 | 527 | 0 | 0.0% |
| | Postage & Telecommunications | 12 | 9 | 13 | 3 | 26.7% | | 50 | | 0 | 0.0% |
| | Printing & consumables | 12 | 6 | 18 | 12 | 67.1% | | 70 | | 0 | 0.0% |
| | ACE & ENACA | Р | 2 | 40 | 38 | 94.8% | | 43 | 43 | 0 | 0.0% |
| | Public and Professional Awareness | 12 | 13 | 10 | (4) | (40.7%) | | 38 | | 0 | 0.0% |
| Board Expenses | | 12 | 8 | 25 | 17 | 69.6% | | 100 | | 0 | 0.0% |
| Staff Travel Professional Services & Legal Advice Professional Conduct and Regulation Misuse of Title Misuse of Title - costs recovered Other Administration Costs Prescribed Examination* | | 12 | 2 | 5 | 4 | 71.1% | | 21 | 21 | 0 | 0.0% |
| | | 12 | 71 | 73 | 2 | 2.4% | | 348 | 293 | (56) | (19.0%) |
| | | 12 | 141 | 163 | 22 | 13.3% | | 650 | | (36) | 0.0% |
| | _ | 12 | 2 | | 10 | | | 50 | | 0 | |
| | | 12 | | 13 | | 80.8% | | | | 0 | 0.0% |
| | | 12 | (0) | 0 | 0 | 0.0% | | (3) | | 3 | 0.0% |
| | | 4 | 8 | 17 | 9 | 55.2% | | 67 | 67 | 0 | 0.0% |
| | | | 22 | 34 | 12 | 35.2% | | 135 | 135 | 0 | 0.0% |
| | Prescription/Qualifications | 12 | 14 | 15 | 1 | 6.3% | | 60 | | 0 | 0.0% |
| | IT and Digital Spend | 12 | 68 | 86 | 17 | 20.3% | | 343 | 343 | 0 | 0.0% |
| | Business Plan/One Off - Revenue | 12 | 0 | 21 | 21 | 100.0% | | 82 | 82 | 0 | 0.0% |
| | Depreciation | Υ | 0 | 0 | 0 | 0.0% | | 191 | 191 | 0 | 0.0% |
| Total Operating Expenditure | | | 972 | 1,069 | 97 | 9.1% | | 4,404 | 4,351 | (53) | (1.2%) |
| Operating Surplus /(Deficit) | | | 3,491 | 3,185 | 111 | 3.5% | | 302 | 320 | (18) | (5.7%) |
| Investment Income/gains | Investment Income (Dividends and Sales) | 12 | 11 | 13 | 2 | 12.5% | | 80 | 51 | 29 | 56.9% |
| | Gains of Investments (valuation on 31/12/17) | Υ | 0 | 0 | 0 | 0.0% | | 0 | 0 | 0 | 100.0% |
| Surplus /(Deficit) after Investments | | | 3,502 | 3,197 | 113 | 3.5% | | 382 | 371 | 11 | 2.9% |
| Tax charged on investments (19%) Corporation Tax | | Υ | 0 | 10 | 10 | 100.0% | | 40 | 40 | 0 | 0.0% |
| Surplus /(Deficit) after tax | Per Financial Statements | | 3,502 | 3,187 | 103 | 3.2% | | 342 | 331 | 11 | 3.3% |
| Capital Expenditure & Reserves | | | | | | | | | | | |
| Business Plan/One off items | Capital | 12 | 23 | 57 | 34 | 59.4% | | 228 | 228 | 0 | 0.0% |
| · · | Prior years reserves | 12 | (7) | 0 | (7) | 100.0% | | (25) | 0 | (25) | 100.0% |
| | Tfr.to/fm Maintenance Reserve | Υ | 0 | 0 | 0 | 0.0% | | 7 | 7 | 0 | 0.0% |
| | IT Sinking Fund | Υ | 0 | 0 | 0 | 0.0% | | 10 | 10 | 0 | 0.0% |
| | Election Fund | Υ | 0 | 0 | 0 | 0.0% | | 10 | | n | 0.0% |
| | | | 16 | 57 | 27 | 47.1% | | 230 | 255 | (25) | (9.8%) |
| Total Surplus /(Deficit) for the yea | ar | | 3,486 | 3,130 | 76 | 2.4% | | 112 | 76 | 36 | (3.070) |
| * Cost of prescribed examinations | | | 3,400 | 3,130 | 70 | 21-470 | | | 70 | 30 | |

(Decrease in income or increase in expenditure)/Increase in income or decrease in expenditure